



2019-2020
ANNUAL REPORT

Fostering Futures

Fulfilling Dreams



Letter from Executive Director

I am very humbled by this past year's experiences. They provided me an opportunity to think of the hundreds of supporters who invested in The Haven of Grace to ensure the health and happiness of the most vulnerable among us – homeless, pregnant women. Many of us can never imagine being in that situation, but thankfully, our hearts imagine it for us, and we are moved to make a difference. We are honored to be stewards of your generosity to assist young mothers and their children.

At The Haven of Grace, we impart the highest level of transparency, integrity, and fiscal health. We take our commitment to provide programmatic and financial information to our supporters and volunteers seriously. We know it is only through ongoing, clear communication that we gain the trust and confidence of supporters far and wide. We are happy to share the successes we have had at The Haven of Grace this past year.

But before we get to the numbers, I would be remiss if I did not mention the “elephant in the room”: COVID-19. Just as other organizations and businesses did, The Haven of Grace set a road map in July of 2019 for the next twelve months. Traveling along a successful pace, in March of 2020, we were met with one of the most devastating pandemics of our time. With flexibility and determination, we reassessed and redesigned the plan with great success:

Employee Health and Retention—Prior to COVID-19, we created several employee practices that proved essential in mitigating the difficulties encountered while working during COVID-19. As an essential business, we remained open 24-hours each day. Goal: For all employees to feel empowered and be mentally and physically healthy and continue their employment at The Haven of Grace. Outcome: 100% success!

Resident Success—We revamped our definition of programmatic success by engaging the mothers and mirroring their definition of what they determined would be successful in their eyes. Goal: All moms wanted to birth a healthy baby. Outcome: 100 % with 14 healthy babies born and no re-hospitalization required.

Financial Health—Regardless of COVID-19 or any other difficulties, The Haven of Grace must continue. We understood that just as COVID-19 may have affected many of our supporters, the “trickle down” effect would impact us. Goal: To remain relevant and financially stable. Outcome: Well...you hold the proof in your hands or at the click of your mouse. The Haven of Grace continues to be a St. Louis success!

THANK YOU ALL for contributing to our success and upholding our efforts to end homelessness in our community.

Kind Regards,

Kimberly Brown

Kimberly Brown, M.P.P.A., LNHA, CDP
Executive Director



Kimberly and friend

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Highlights and Accomplishments

In the past year, 14 babies were born to mothers residing at The Haven of Grace, all at a healthy birthweight, averaging 6-1/2 lbs. or more. None of the babies or mothers required re-hospitalization.

Four of our Maternity Center mothers graduated to the next step in independent living—the Quad Apartments—all of them working full-time.

One mother graduated from community college and was accepted into a four-year university.

During the year, fifty percent of our moms achieved gainful employment at a sustainable wage.

Where We're headed

Under the best of circumstances, pregnancy can be physically and mentally stressful. Compound that with being homeless.

We're here to foster healthy babies and healthy moms.

Ending a generational cycle of poverty and recurrence of homelessness is at the root of our well-reasoned plan to empower young mothers so that they and their children live lives where they can flourish and thrive.

Long-Term Support for Everlasting Change

Meeting mothers where they are, we embody a holistic approach to help them overcome barriers and a state of disenfranchisement as we nourish and elevate their physical, intellectual, mental, and spiritual growth! The human connection and strong support network that we offer extends well into the life of families and is key to helping them heal and move forward.

We invest long-term in women and children to foster productive, contributing citizens and effect widespread, permanent change.



The Maternity Center

Shelter support for 10 women ages 18+ and their children.

Services in the first year:

- Life skills curriculum covering seven core areas
- Safe space to navigate a healthy pregnancy and delivery
- G.E.D. coaching and continuing education and support
- Case management and on-site therapy

Here, at The Haven of Grace, a mother-to-be has access to the healthcare she needs, nutritious food, and a private room to rest and bond with her child(ren). In our safe, nurturing home, she has access to services and resources to help her on her journey through pregnancy and the birth of her baby.

“Coming to The Haven of Grace was the best decision I have made so far. At first, I was nervous about coming to a shelter, but they made me feel at home. Without them, I don’t know where I’d be right now. They changed my life in so many ways and took a lot of stress off my back. I was able to have a stress-free pregnancy.”

– Essence

The Quad Apartments

Transitional, furnished apartments on our campus for 7 families.

Services in the second and third year:

- Independent living with continued support
- Space to meet goals while working or attending school
- The onset of financial responsibility with subsidized rent and a savings program
- Case management and on-site therapy

Taking the next step in independent living, a woman and her family enjoy their own space, live responsibly, and have access to continued services.

“The Haven of Grace has helped me with finding myself. It also helped me find work. I love to work. Being here helps me to set boundaries for myself. The boost that they give makes a big difference.”

– Doris



Aftercare Program~The Haven Difference

Graduates of The Maternity Center and The Quad are eligible for Aftercare.

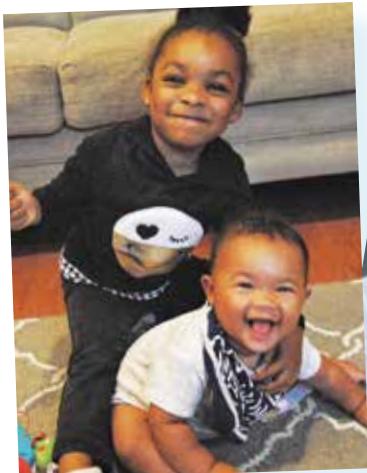
Services in the following for 10 years:

- Support as needed to avoid homeless reoccurrence
- Maintain progress toward individual goals and secure stable housing
- Bi-annual education programs

As families leave our nest, they know that someone is there for them who checks in periodically. For graduates of our program to know they aren't alone in the world and have a support system—that someone has their back—is essential to their well-being. By this time, a child born at The Haven is 13 or 14 years old, and the family has achieved stability and successful independence.

"Before The Haven of Grace, I was somewhat lost, but had a plan. The Haven helped me visualize my plan, set goals and put those plans into motion. I now am able to provide for my family. The continued love, respect, and support from their Aftercare program is truly a blessing. More than anything, I admire The Haven of Grace for having so much love and respect for women and children. Thank you guys for everything that you do."

— Beatrice



7 Core Values

Well-reasoned development tools and educational programming provided by The Haven of Grace help young women on their path toward stable housing, self-sufficiency, and a strong family life.

Meeting our clientele where they are, we offer strengths-based case management and a variety of therapies to help them set goals and create a plan for success. To help our mothers achieve their goals, our program focuses on core values of parenting, housing, independent living, physical and emotional health, continued education and financial health, sustainable employment, and spiritual and character development.



By the Numbers~ Community Impact FY 2020

MATERNITY SHELTER

- 32 women served
- 33 children served
- 14 healthy births
- 100% of moms received counseling services
- 100% of babies were born at an average birthweight of 6.5 lbs.
- **65 Total Served**

QUAD APARTMENTS

- 4 women served
- 7 children served
- 100% of moms employed
- **11 Total Served**

AFTERCARE PROGRAM

- 17 moms benefited from case management
- 16 moms received counseling
- 100% of moms employed
- **17 Families Served**

THE HAVEN OF GRACE PROVIDED

- **\$7,827**
In transportation assistance to doctor appointments, employment and job training
- **\$14,356**
For food purchases
- **\$1,500**
In matching savings incentive contributions
- **\$6,666**
For essential clothing
- **\$12,786**
For basic needs and baby supplies
- **\$6,865**
In rent, utilities and emergency assistance

Financial Information

We remain committed to the highest level of financial integrity and are dedicated to ensuring that we maximize the use of every dollar to the benefit of those in our care.

FINANCIAL DATA SUMMARY ~ JULY 1, 2019 – JUNE 30, 2020

Revenue and Support

Contributions = \$460,750 (31%)



Special Events = \$90,555 (6%)



Grants, Foundations, Trusts = \$218,382 (15%)



Government Grants/Contracts = \$507,228 (34%)



Investments & Interest Income = \$171,557 (11%)



In-Kind Contributions = \$23,894 (2%)



Other Income = \$18,568 (1%)



Total Revenue = \$1,490,934

Expenses

Program Services = \$738,094 (67%)



Management/General = \$177,687 (16%)



Development/Fundraising = \$187,771 (17%)



Total Expenses = \$1,103,552

Statement of Financial Position

Net Assets: Unrestricted

Investment in equipment and improvements, net	3,301,360
Board designated Sally Lemkemeier Endowment	2,115,633
Available for general use	730,689

Total Unrestricted Net Assets = \$5,877,682

Temporarily Restricted

0

Total Net Assets = \$5,877,682

The Haven of Grace offered Missouri Maternity Home Tax Credits for qualified donations of \$100 or more from individuals and businesses.

Special Events

Field and Farms

Guests enjoyed a September sporting clays event and paint party at Strathalbyn Farms Club. In addition to a fabulous fried chicken lunch and auction, a golf cart raffle was a big hit! The event netted \$36,257 for The Haven of Grace programs and services. We are grateful to our lead sponsors: Moneta Group and Cass Bank!



Field and Farm participants



Trivia Night at Our Lady of the Pillar Parish Life Center

Celebrating Moms—2020 Vision: Faith, Hope and Love

The Haven of Grace quickly pivoted its May Mother's Day fundraiser from a sit-down luncheon to our first-ever virtual event on Facebook. Emceed by Honorary Host Mandy Murphey of KTVI-Fox2, the event included an auction, fun, and entertainment by Tish Haynes Keys, a finalist on NBC's "The Voice"! The spring event raised \$22,500. Special thanks to our sponsor, Macy's.



Kimberly Brown and Mandy Murphey



Tish Haynes Keys

Trivia Night

One hundred-twenty guest leapt into Our Lady of the Pillar Parish Life Center for Trivia Night on Leap Day in February. We welcomed 23 tables of trivia enthusiasts who challenged their knowledge while raising more than \$20,500! Volunteers from Priory High School and Cor Jesu Academy lent a hand in making this event run smoothly!

In Fond Memory of Ms. Patricia Istwan

She used to call me "Cookie."

Growing up in my home, we didn't have nicknames. If your name was Kimberly, it wasn't "Kim," "Kimmie" or any other variation. Always, Kimberly.

I met Ms. Pat on March 12, 2018. I introduced myself, we had a lovely breakfast, and I brought her up to speed with the happenings at The Haven of Grace. She shared with me that she once owned a large farm and still, at times, missed it. I shared that I too grew up on a farm...and that commonality was the beginning of our wonderful friendship. Somewhere around month three, as I was leaving her apartment, she kissed me on the cheek and said, "See ya next month, Cookie!" I smiled.

It was clear from my first meeting with Ms. Pat that she had a love for The Haven of Grace, our mission and the changes we were making in the lives of the moms who reached out to us for help. She was a longtime, dedicated



supporter of The Haven of Grace; she applauded us and assured me that we were making a difference. I looked forward to her support and encouraging words whenever we met. For the next two years she and I had breakfast every first Monday of the month and the breakfasts always ended with "See ya next month, Cookie."

Ms. Pat will always be a beautiful memory for me and an amazing part of the history of The Haven of Grace. We provide better services because of her love for the babies and her unwavering support. We are honored that she chose us to uplift the spirits of homeless, pregnant women and their babies to help them live happier and healthier lives. I am also honored that she gifted me with a small gift that I'd always secretly wanted...a nickname.

Rest in Love, Ms. Pat!

"Cookie" aka Kimberly Brown

"A bit of fragrance always clings to the hand that gives you roses."



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Call to Action~YOU can Help!

Gifts of time, talent or treasure are welcome!
Become a Haven Helper with a monthly gift!
Join Women for Grace!
Support our events and campaigns!
Like us and share our social media posts!

(314) 621-6507
www.havenofgracestl.org

Haven Helpers

The Haven of Grace initiated a formal, monthly giving club of Haven Helpers—a special group of funders who have dedicated a monthly gift to The Haven of Grace. This easy and efficient way to give provides regular support we can rely on, helping us better plan for the future!

“Our family joined the Haven Helpers campaign by making a monthly gift to The Haven of Grace because as people of faith, we believe it is our duty to pray for, encourage and support those of us who are struggling or less fortunate. This is particularly true when speaking of the youngest among us. God has blessed us to be able to help the ladies and babies. We have seen with our own eyes the positive results and want it to continue.”

— Bret & Tracy Ware

Volunteers

Volunteers impact our organization in the best way! 175 individuals and groups helped in our office, worked on special projects at our facility, supported our events, and helped to raise funds on our behalf!

Volunteer support was suspended as of March 2020 due to COVID-19, and we look forward to welcoming volunteer assistance again in the future!



*Women for
Grace*

We launched a women's group, Women for Grace, to host birthday and baby showers. They provide and assemble welcome baskets with essential items and other goodies in celebration of our moms and their babies, showing our families they are recognized and loved! They currently volunteer remotely on special projects.